

Message Text

LIMITED OFFICIAL USE

PAGE 01 PEKING 00346 01 OF 02 240029Z

ACTION EA-09

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-08 AGRE-00 INT-05

AID-05 CEA-01 CIAE-00 FRB-03 INR-07 NSAE-00 SP-02

STR-04 TRSE-00 LAB-04 SIL-01 OMB-01 PA-01 PRS-01

USIA-06 /071 W

-----240112 019400 /64

R 230845Z FEB 77

FM USLO PEKING

TO SECSTATE WASHDC 7277

INFO AMEMBASSY COPENHAGEN

STOCKHOLM 50

AMEMBASSY ROME

AMEMBASSY BRUSSELS

AMEMBASSY BERN

AMEMBASSY VIENNA

AMEMBASSY PARIS

AMEMBASSY LONDON

USMISSION USEC BRUSSELS

AMCONSUL HONG KONG

LIMITED OFFICIAL USE SECTION 1 OF 2 PEKING 0346

PASS COMMERCE

E.O. 11652: N/A

TAGS: ETRD, CH, DA, SW, IT, BE, SZ, AU, FR

SUBJ: MIXED AND JOINT COMMISSIONS OF PRC AND WESTERN COUNTRIES:

PART II

REF: A) STATE 22563, B) PEKING 2587, C) PEKING 2649, D) VIENNA

1020

1. SUMMARY. PEKING EMBOFF'S OF CHINA'S EUROPEAN TRADING PARTNERS DESCRIBE DISCUSSIONS IN THE JOINT COMMISSION FORMAT AS DIFFUSE AND USUALLY UNPRODUCTIVE. NO SPECIFIC RESULTS WERE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 PEKING 00346 01 OF 02 240029Z

CITED AND SEVERAL COUNTRIES HAVE BEEN DRAGGING THEIR FEET IN SCHEDULING THE ANNUAL MEETINGS. IN SOME INSTANCES, HOWEVER, EMBOFF'S REGARD THE MEETING AS A USEFUL OPPORTUNITY OF GAGING PRC TRADE VIEWS IN FACE-TO-FACE MEETINGS. THIS MESSAGE COMPLETES OUR REPLY TO QUESTIONS RAISED REF A. END SUMMARY.

2. SINO-SWEDISH TRADE CONSULTATIONS ARE HELD ANNUALLY, BASED

ON AN INFORMAL SWEDISH PROPOSAL OF 1972, TO REVIEW THE DEVELOPMENT OF TRADE AND TO DISCUSS MATTERS OUTSIDE OF THE 1957 TRADE AGREEMENT. THE SWEDISH SIDE NORMALLY NUMBERS FIVE AND INCLUDES TWO REPRESENTATIVES FROM THE FOREIGN MINISTRY, ONE FROM THE SEMI-GOVERNMENTAL SWEDISH EXPORT COUNCIL, ONE FROM THE SWEDISH WHOLESALERS ASSOCIATION (OF PRIVATE IMPORTERS), AND ONE FROM THE WHOLLY GOVERNMENTAL BOARD OF COMMERCE, WHICH IS RESPONSIBLE FOR SUBSTANTIVE PREPARATION OF THE TALKS. THE CHINESE SIDE IS HEADED BY CHENG TO-PIN, DIRECTOR OF THE THIRD DEPARTMENT OF THE MINISTRY OF FOREIGN TRADE.

3. THE AGENDA TYPICALLY INCLUDES A GENERAL REVIEW OF SINO-SWEDISH TRADE AND AN EXCHANGE OF MARKETING STUDIES DESIGNED TO INDICATE TRADE OPPORTUNITIES. THE CHINESE SIDE RECEIVES THE COMPREHENSIVE SWEDISH STUDY EAGERLY BUT PROVIDES LITTLE OR NO INFORMATION IN RETURN. THE SWEDISH DELEGATIONS TYPICALLY RAISE "TECHNICAL" TRADE QUESTIONS CONCERNING LABELING, LETTER OF CREDIT TERMS, SHIPMENT METHODS, ETC., WITHOUT MUCH SUCCESS. THE CHINESE HAVE USED THE OCCASION TO PRESS FOR INCREASES IN SWEDISH IMPORT QUOTAS, WHICH AFFECT ABOUT 30 PERCENT OF SWEDISH IMPORTS OF CHINESE GOODS. DESPITE THE LACK OF CONCRETE RESULTS, SWEDISH EMBASSY'S REGARD THE JOINT COMMITTEE AS A REASONABLY EFFECTIVE MEANS OF GAGING CHINESE TRADE POLICY.

4. SWITZERLAND. ANNUAL JOINT TRADE CONSULTATIONS WERE PROVIDED FOR IN THE TRADE AGREEMENT SIGNED IN 1974, BUT NO MEETINGS HAVE BEEN HELD AS YET. VIEWING THE EXPERIENCE OF OTHER EUROPEAN NATIONS, THE SWISS EMBASSY IS NOT OPTIMISTIC ABOUT POSSIBLE RESULTS OF SUCH TALKS AND HAS NOT BEEN PRESSING FOR THE LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 PEKING 00346 01 OF 02 240029Z

FIRST ROUND. THE DELAY IS BECOMING AN EMBARRASSMENT, HOWEVER, AND THE FIRST MEETING WILL ALMOST CERTAINLY BE HELD IN THE FALL OF THIS YEAR.

5. ITALY. A MIXED COMMISSION, TO MEET ANNUALLY, WAS ESTABLISHED THROUGH AN EXCHANGE OF NOTES IN JANUARY 1975, AND THE FIRST SESSION WAS HELD IN ROME IN JUNE OF THAT YEAR. THE SECOND WAS HELD IN NOVEMBER 1976 IN PEKING. THE 1976 ITALIAN DELEGATION WAS COMPOSED OF NINE GOVERNMENT OFFICIALS HEADED BY THE GENERAL DIRECTOR OF ECONOMIC AFFAIRS OF THE MINISTRY OF FOREIGN AFFAIRS. THE CHINESE SIDE WAS HEADED BY DEPUTY DIRECTOR OF THE THIRD DEPARTMENT OF THE MFA PENG CHIN-PO, VICE CHENG T'O-PIN WHO WAS ENGAGED IN DISCUSSIONS WITH THE FRENCH.

6. FOR THE MOST PART, THE TALKS WERE LIMITED TO DISCUSSIONS OF THE CURRENT TRADE SITUATION AND PROPOSED EXHIBITIONS AND EXCHANGES. THE CHINESE AGAIN ASKED FOR ITALIAN SUPPORT IN RAISING EC TEXTILE QUOTAS, AND THE ITALIANS SUGGESTED A NUMBER OF OTHER AREAS WHERE CHINESE IMPORTS WOULD BE WELCOME IN ITALY.

ALTHOUGH NO SPECIFIC RESULTS COULD BE CITED, THE ITALIAN EMBOFF'S
REGARD THE MEETINGS AS A UNIQUE AND MODERATELY-USEFUL OPPORTUNITY
TO DISCUSS TRADE MATTERS WITH THE APPROPRIATE CHINESE OFFICIALS.

LIMITED OFFICIAL USE

NNN

LIMITED OFFICIAL USE

PAGE 01 PEKING 00346 02 OF 02 232305Z
ACTION EA-09

INFO OCT-01 EUR-12 ISO-00 COME-00 EB-08 AGRE-00 INT-05
AID-05 CEA-01 CIAE-00 FRB-03 INR-07 NSAE-00 SP-02
STR-04 TRSE-00 LAB-04 SIL-01 OMB-01 PA-01 PRS-01
USIA-06 /071 W

-----240113 018560 /64

R 230845Z FEB 77
FM USLO PEKING
TO SECSTATE WASHDC 7278
AMEMBASSY COPENHAGEN
AMEMBASSY STOCKHOLM
AMEMBASSY ROME
AMEMBASSY BRUSSELS
AMEMBASSY BERN
AMEMBASSY VIENNA
AMEMBASSY PARIS
AMEMBASSY LONDON
USMISSION EC BRUSSELS
AMCONSUL HONG KONG

LIMITED OFFICIAL USE SECTION 2 OF 2 PEKING 0346

PASS COMMERCE

7. DENMARK. THE JOINT DANISH-CHINESE COMMITTEE WAS ESTABLISHED
ON OCTOBER 21, 1974 IN AN EXCHANGE OF NOTES BETWEEN PRIME
MINISTER HARTLING AND VICE PREMIER TENG HSIAO-PING. THE NOTES
PROVIDED FOR AN EXCHANGE OF VIEWS ON TRADE PROMOTION AND FOR
RECOMMENDATIONS BY THE COMMITTEE FOR ANY ACTION NECESSARY TO
IMPROVE ECONOMIC RELATIONS BETWEEN THE TWO COUNTRIES. THIS
ARRANGEMENT SUCCEEDED THE 1957 TRADE AND PAYMENTS AGREEMENT,
WHICH WAS TERMINATED ON AUGUST 30, 1974 BY DENMARK AFTER ITS
ACCESSION TO THE EC. THE FIRST MEETING WAS IN COPENHAGEN IN
JUNE 1975 AND THE SECOND IN PEKING IN MARCH 1976. ALTHOUGH
DENOMINATED A "GOVERNMENT" DELEGATION, THE DANES HAVE INCLUDED
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 PEKING 00346 02 OF 02 232305Z

PRIVATE MEMBERS FROM THE DANISH INDUSTRIAL COUNCIL AND THE EAST ASIATIC COMPANY, THE LATTER IDENTIFIED AS A REPRESENTATIVE OF THE CHAMBER OF COMMERCE. DANISH DELEGATIONS HAVE ATTEMPTED TO UTILIZE THE JOINT COMMITTEE MEETINGS FOR EXPORT PROMOTION, PARTICULARLY WHOLE PLANT SALES, BUT HAVE HAD NO SPECIFIC RESULTS TO WHICH EMBOFF'S CAN POINT.

8. BELGIUM. BASED ON A PRESS COMMUNIQUE ISSUED DURING THE APRIL 1973 VISIT OF THE SECRETARY OF TRADE, THE FIRST MEETING OF THE SINO-BELGIAN JOINT ECONOMIC COMMITTEE WAS HELD IN MAY 1974 IN PEKING. THE 1975 MEETING WAS OMITTED, BUT A MEETING WAS HELD IN 1976 IN BRUSSELS. THE NEXT MEETING IS SCHEDULED FOR THE SECOND HALF OF 1977 IN PEKING. THE CHINESE DELEGATIONS WERE HEADED BY CHENG T'O-PIN. THE BELGIAN SIDE HAS BEEN COMPOSED OF ABOUT 10 PERSONS LED BY THE DIRECTOR GENERAL OF EXTERNAL RELATIONS AT THE MINISTRY OF FOREIGN AFFAIRS AND FOREIGN TRADE. WITH CHINESE CONCURRENCE, THE BELGIAN DELEGATION HAS INCLUDED PRIVATE SPECIALISTS IN MACHINE BUILDING, AGRICULTURE, NON-FERROUS METALS, BANKING AND SHIPPING. NO SPECIFIC RESULTS HAVE BEEN ACHIEVED DURING THE COURSE OF THESE MEETINGS, BUT RESPONSES TO ITEMS ON THE LISTS OF TRADE PROBLEMS PRESENTED BY THE BELGIANS HAVE SOMETIMES BEEN RECEIVED AT A LATER DATE. BELGIUM EMBOFF'S HOPE TO INCREASE THE EFFECTIVENESS OF FUTURE MEETINGS BY SUBMITTING PROPOSALS, TRADE COMPLAINTS, ETC. IN ADVANCE FOR PRIOR CHINESE CONSIDERATION.

9. FRG AND FRENCH MIXED TRADE COMMISSION MEETINGS HAVE BEEN REPORTED REFS B AND C. OUR DISCUSSIONS WITH AUSTRIAN COMMERCIAL COUNSELOR JEHLY CONFIRM THE REPORT IN REF D. BASED ON HIS OBSERVATION OF THE WORKING OF OTHER MIXED COMMISSIONS OVER THE LAST FEW YEARS, JEHLY WILL NOT RECOMMEND AUSTRIA SEEK A DATE FOR A MEETING. SIMILARLY, UK EMBOFF'S HAVE TOLD US THAT THEY WILL NOT RECOMMEND A SINO-BRITISH JOINT COMMITTEE BE ESTABLISHED. THE UK EMBASSY HAS CONCLUDED THAT THE FUNCTIONS OF SUCH A COMMITTEE ARE ADEQUATELY FILLED NOW BY SUCH PRIVATE ORGANIZATIONS AS THE GROUP OF 48 AND THE SINO-BRITISH TRADE COUNCIL.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 PEKING 00346 02 OF 02 232305Z

10. COPIES OF THE DANISH TRADE AND PAYMENTS AGREEMENT AND SUBSEQUENT EXCHANGE OF NOTES, THE SWISS TRADE AGREEMENT, THE BELGIAN PRESS COMMUNIQUE, AND THE SWEDISH TRADE AGREEMENT ARE BEING POUCHED SEPARATELY TO EA/PRCM AND DOC, BEWT.
GATES

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EAST WEST TRADE, DIPLOMATIC DISCUSSIONS, TRADE AGREEMENTS, COMMITTEE MEETINGS
Control Number: n/a
Copy: SINGLE
Sent Date: 23-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PEKING00346
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770063-0483
Format: TEL
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770217/aaaaapgf.tel
Line Count: 222
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 972961c0-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 22563, 77 PEKING 2587, 77 PEKING 2649
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3252759
Secure: OPEN
Status: NATIVE
Subject: MIXED AND JOINT COMMISSIONS OF PRC AND WESTERN COUNTRIES: PART II
TAGS: ETRD, OCON, CH, DA, SW, IT, BE, SZ, AU, FR
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/972961c0-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009